Paper – BCH 2.1: BUSINESS COMMUNICATION(In English)

Unit 1: Introduction

Nature of Communication, Process of Communication, Types of Communication (verbal & Non Verbal), Importance of Communication, Different forms of CommunicatioBarriers to Communication Causes, Linguistic Barriers, Psychological Barriers, Interpersonal Barriers, Cultural Barriers, Physical Barriers, Organizational Barriers

Unit 2: Business Correspondence

Letter Writing, presentation, Inviting quotations, Sending quotations, Placing orders, Inviting tenders, Sales letters, claim & adjustment letters and social correspondence, Memorandum, Inter - office Memo, Notices, Agenda, Minutes, Job application letter, preparing the Resume.

Unit 3: Report Writing

Business reports, Types, Characteristics, Importance, Elements of structure, Process of writing, Order of writing, the final draft, check lists for reports.

Unit 4: Vocabulary

Words often confused, Words often misspelt, Common errors in English.

Unit 5: Oral Presentation

Importance, Characteristics, Presentation Plan, Power point presentation, Visual aids.

Suggested Readings:

- 1. Bovee, and Thill, Business Communication Essentials, Pearson Education
- 2. Shirley Taylor, Communication for Business, Pearson Education
- 3. Locker and Kaczmarek, *Business Communication: Building Critical Skills*, McGraw Hill Education
- 4. Herta A Murphy, Herbert W Hildebrandt, Jane P. Thomas, *Effective Business Communication* (SIE), McGraw Hill Education
- 5. Dona Young, Foundations of Business Communication: An Integrative Approach, McGraw Hill Education
- 6. Raymond V. Lesikar, Marie E. Flatley, Kathryn Rentz, Paula Lentz, and NeerjaPande, *Business Communication: Connecting in a Digital World (SIE)*, McGraw Hill Education

Paper – BCH 2.2: CORPORATE ACCOUNTING

Objectives: To help the students to acquire the conceptual knowledge of the corporate accounting and to learn the techniques of preparing the financial statements.

Unit 1. Final Accounts

Preparation of profit and loss account and balance sheet of corporate entities, excluding calculation of managerial remuneration, Disposal of company profits

Unit 2. Amalgamation of Companies

Concepts and accounting treatment as per Accounting Standard: 14 (ICAI) (excluding intercompany holdings). Internal reconstruction: concepts and accounting treatment excluding scheme of reconstruction.

Unit 3. Accounts of Holding Companies/Parent Companies

Preparation of consolidated balance sheet with one subsidiary company. Relevant provisions of Accounting Standard: 21 (ICAI).

Unit 4. Banking Companies

Difference between balance sheet of banking and non banking company; prudential norms. Asset structure of a commercial bank. Non-performing assets (NPA).

Unit 5. Cash Flow Statement

Concepts of funds. Preparation of cash flow statement as per Indian Accounting Standard (Ind-AS): 7.

Note:

- 1. The relevant Indian Accounting Standards in line with the IFRS for all the above topics should be covered.
- 2. Any revision of relevant Indian Accounting Standard would become applicable immediately.

Suggested Readings:

- 1. J.R. Monga, Fudamentals of Corporate Accounting. Mayur Paper Backs, New Delhi.
- 2. M.C. Shukla, T.S. Grewal, and S.C. Gupta. *Advanced Accounts*. Vol.-II. S. Chand & Co., New Delhi.

- 3. S.N. Maheshwari, and S. K. Maheshwari. *Corporate Accounting*. Vikas Publishing House, New Delhi.
- 4. Ashok Sehgal, Fundamentals of Corporate Accounting. Taxman Publication, New Delhi.
- 5. V.K. Goyal and RuchiGoyal, *Corporate Accounting*. PHI Learning.
- 6. Jain, S.P. and K.L. Narang. Corporate Accounting. Kalyani Publishers, New Delhi.
- 7. Bhushan Kumar Goyal, Fundamentals of Corporate Accounting, International Book House
- 8. P. C. Tulsian and Bharat Tulsian, Corporate Accounting, S.Chand
- 9. Amitabha Mukherjee, Mohammed Hanif, Corporate Accounting, McGraw Hill Education
- 10. Compendium of Statements and Standards of Accounting. The Institute of Chartered Accountants of India, New Delhi.

Paper – BCH 2.3: CORPORATE LAWS

UNIT 1: Introduction

Administration of Company Law [including National Company Law Tribunal (NCLT), National Company Law Appellate Tribunal (NCLAT), Special Courts]; Characteristics of a company; lifting of corporate veil; types of companies including one person company, small company, and dormant company; association not for profit; illegal association; formation of company, on-line filing of documents, promoters, their legal position, pre-incorporation contract; on-line registration of a company.

UNIT 2: Documents

Memorandum of association, Articles of association, Doctrine of constructive notice and indoor management, prospector-shelf and red herring prospectus, misstatement in prospectus, GDR; book-building; issue, allotment and forfeiture of share, transmission of shares, buyback and provisions regarding buyback; issue of bonus shares.

UNIT 3: Management

Classification of directors, women directors, independent director, small shareholder's director; disqualifications, director identity number (DIN); appointment; Legal positions, powers and duties; removal of directors; Key managerial personnel, managing director, manager; *Meetings:* Meetings of shareholders and board of directors; Types of meetings, Convening and conduct of meetings, Requisites of a valid meeting, postal ballot, meeting through video conferencing, evoting. Committees of Board of Directors - Audit Committee, Nomination and Remuneration Committee, Stakeholders Relationship Committee, Corporate Social Responsibility Committee

UNIT 4:

Dividends, Accounts, Audit: Provisions relating to payment of Dividend, Provisions relating to Books of Account, Provisions relating to Audit, Auditors' Appointment, Rotation of Auditors, Auditors' Report, Secretarial Audit.

Winding Up: Concept and modes of Winding Up.

Insider Trading, Whistle Blowing: Insider Trading; meaning & legal provisions; Whistleblowing: Concept and Mechanism.

UNIT 5: Depositories Law

The Depositories Act 1996 – Definitions; rights and obligations of depositories; participants issuers and beneficial owners; inquiry and inspections, penalty.

Suggested Readings:

- 1. MC Kuchhal, Modern Indian Company Law, ShriMahavir Book Depot (Publishers), Delhi.
- 2. GK Kapoor and Sanjay Dhamija, Company Law, Bharat Law House, Delhi.
- 3. Anil Kumar, Corporate Laws, Indian Book House, Delhi
- 4. ReenaChadha and SumantChadha, Corporate Laws, Scholar Tech Press, Delhi.
- 5. Avtar Singh, *Introduction to Company Law*, Eastern Book Company
- 6. Ramaiya, A Guide to Companies Act, LexisNexis, Wadhwa and Buttersworth.
- 7. Manual of Companies Act, Corporate Laws and SEBI Guideline, Bharat Law House, New Delhi..
- 8. A Compendium of Companies Act 2013, along with Rules, by Taxmann Publications.
- 9. Gower and Davies, *Principles of Modern Company Law*, Sweet & Maxwell
- 10. Sharma, J.P., An Easy Approach to Corporate Laws, Ane Books Pvt. Ltd., New Delhi

Paper – BCH 2.4: MACRO ECONOMICS

Objectives: The course aims at providing the student with knowledge of basic concepts of the macro economics. The modern tools of macro-economic analysis are discussed and the policy framework is elaborated, including the open

Unit 1: Introduction

concepts and variables of macroeconomics, income, expenditure and the circular flow, components of expenditure. Static macroeconomic analysis short and the long run – determination of supply, determination of demand, and conditions of equilibrium

Unit 2: Economy in the short run

IS-LM framework, fiscal and monetary policy, determination of aggregate demand, shifts in aggregate demand, aggregate supply in the short and long run, and aggregate demandaggregatesupply analysis.

Unit 3: Inflation, Unemployment and Labour market

Inflation: Causes of rising and falling inflation, inflation and interest rates, social costs of inflation; Unemployment – natural rate of unemployment, frictional and wait unemployment. Labour market and its interaction with production system; Phillips curve, the trade-off between inflation and unemployment, sacrifice ratio, role of expectations adaptive and rational

Unit 4: Open economy

Open economy – flows of goods and capital, saving and investment in a small and a large open economy, exchange rates, Mundell – Fleming model with fixed and flexible prices in a small open economy with fixed and with flexible exchange rates, interest-rate differentials case of a large economy.

Unit 5

Behavioral Foundations- Investment –determinants of business fixed investment, effect of tax, determinants of residential investment and inventory investment. Demand for Money – Portfolio and transactions theories of demand for real balances, interest and income elasticities of demand for real balances. Supply of money

Suggested Readings

1. Mankiw, N. Gregory. Principles of *Macroeconomics*. Cengage Learning

- 2. Robert J Gordon, Macroeconomics, Pearson Education
- 3. Branson, William H. Macroeconomic Theory and Policy. HarperCollins India Pvt. Ltd.
- 4. RudigerDornbusch and Stanley Fischer, *Macroeconomics*.McGraw-Hill Education.
- 5. RudigerDornbusch, Stanley Fischer, and Richard Startz, *Macroeconomics*. McGraw-Hill Education
- 6. Oliver J. Blanchard, Macroeconomics, Pearson Education
- 7. G. S. Gupta, Macroeconomics: Theory and Applications, McGraw-Hill Education
- 8. Shapiro, Macroeconomic Analysis,
- 9. Paul A Samuelson, William D Nordhaus, and SudipChaudhuri, *Macroeconomic*, McGraw-Hill Education
- 10. S N Singh, सिम 🗆 अथशां 🗆 , Pearson Education