PAPER- III(A) (4728 A)

ENTREPRENEURSHIP AND ORGANIZATIONAL BEHAVIOUR: PRINCIPLES AND PROCESSES

M.M:75 INTERNAL:25

UNIT (A) The Concept of Entrepreneurship. The Rural Manager as an Entrepreneur : Role, Responsibilities and Challenges.

UNIT (B) Managerial Function of an Entrepreneur: To Integrate various functions of an organization, Strategy formulation and Implementation.

UNIT (C) Case Method of Learning, Systematic Frameworks for Managerial Decision making, Development of Alternatives, Bias in decision making, Improving effectiveness of problem solving and decision making.

UNIT (D) Basic dimensions of Organizations and Analyzing Organizations, Theories of Organization/Management, Classical and Behavioral.

UNIT (E) Introduction to Organizational Development.

Organizational Culture and Organizational Change, Nature and Scope of Direction and Motivation, Leadership.

Books Recommended:

Haynes .W. : Management and Organization, New Central Book Agency,

Calcutta.

Banerjee, Shyamal : Principles and Practices of Management, Oxford & IBH, New

Delhi.

Banerjee, R.N : Organizational Behavior, New Central book Agency.

Diwan Parag and : Management Principles and Practices.

L.N. Aggarwal

French, W.L. : Organizational Development.

& Cecil H. Bell