

**FM – 303: MERCHANT BANKING SERVICES**

Course Contents

**UNIT-I**

Merchant Banking: Nature & Scope ,Types of Merchant Bankers ,Regulation of Merchant Banking Activity.

**UNIT-II**

Project Preparation & Appraisal  
Types of securities, Money Market Instruments  
Design of Capital Structure  
Savings & Primary Markets

**UNIT-III**

Pre-Issue Management: Types of Issues & Analysis of Prospectus  
Public Issue through Prospectus, Private Placement, Bought Out Deals  
Pricing of Securities, Book Building Methods  
SEBI Guidelines for Public Issues  
Management of Public Issues: Marketing & Underwriting, Allotment/ Refunds, Listing Requirements

**UNIT-IV**

Buy-Back of Shares  
Mergers, Acquisitions, Amalgamations and Takeovers

**UNIT-V**

Loan Syndication: Domestic & External  
Advisory Services: Non-Resident Indian Investors, Overseas Corporate Body, Foreign Institutional Investors  
Recent Developments.

(The list of cases and special references including recent articles will be announced in the class at the time of launching of the course).