### 202: Business Communication and Soft Skills

### Unit-1

Business Communication: Meaning, Features, and process of business communication. Changing role of communication in business organization, Types of Business communication, Essentials of effective communication- 7 C's of Communications, Challenges to Business communication with suggestions to overcome barriers

### Unit-II

Body Language and Business Etiquette: Body Language- Postures, Gestures, Body movements and Expressions, Importance of body language in business organization, Do's and Don'ts. Body language and culture, Business Etiquette-: Mannerism at workplace, gender issues, Do's and Don'ts

### Unit-III

Written and Oral Communication: Written Communication- Merits and Demerits, types of written communication, Report Writing, Business letters, Writing of C.V., Oral Communication- Importance, business presentation, Points to consider for presentation.

### Unit-IV

Interpersonal and Group Communication: Interpersonal Communication- Meaning, Importance, Ways to improve interpersonal communication. Group Communication-Advantages, Disadvantages, Group communication at different levels in business organization, Challenges in group communication

### Unit-V

Skills and Social Media - Teamwork, Group Discussions, Power of Listening and speaking, Analytical and cognitive skills, Stress and Anger management, Impact of social media on business communication, points to consider for online communication

### Suggested Readings:

- 1. Alter Peasee- Body Language
- 2. Asha Kaul Business Communication
- 3. Bovee Business Communication
- 4. Business Communication- Chundawat, Kheecha & Jain
- 5. Lesiker Petit Bussiness Communication
- 6. MA RizVI- Effective Technical Communication
- 7. Jennifer & Mike Rotondo Presentatin Skills for Managers

## 203: Business Statistics Using Excel

### Unit-1

Graphical presentation of Data: Bar charts. Pie charts, Histogram, Histogram with unequal class interval

### Unit-2

Measures of Central Tendency: Mean, Median, Mode, Geometric Mean, Harmonic Mean, Percentile and quartiles, average from frequency distribution, weighted average

#### Unit-3

Measures of Dispersion

#### Unit-4

Measures of Skewness, Time Series: Trend estimation, moving average

### Unit-5

Linear Correlation, Linear regression

### **Suggested Readings**

- Albright,S.C., Winston W.L. and Zappe.C, "Data analysis and decision making with Microsoft excel", Dusbury Press London
- 2. Davis Glyn and Pecar Branko, "Business Statistics Using Excel", Oxford University proess
- 3. Whigham, D, "Business Data Analysis using Excel", Oxford University Press.

## 204: Practical Business Communication and Soft Skills

# Unit I

Individual Presentation on various topics related to course contents

# Unit II

Group Discussion on burning topics related to social, economy, political etc.

## Unit III

Extempore, Debate

# Unit IV

Essay Writing on contemporary issues

## Unit V

Practicals on reading, writing and listening skills of English language

### 205: Microsoft Office Lab-2

### Unit-1

**M.S. Office Tools**: Digital certificate, Language setter, Security of Documents, Setting Language for documents

### Unit-II

Micro soft outlook, Picture management, Management emails folders, Rules for incoming, out of office emails, archival

### Unit-III

**Micro soft Publisher**: Introduction, Create an advertisement, Bio data/ Resume and Invitation Card

### Unit-IV

Excel Programming: Programme Report for expenses claims, Tax Return

### Unit-IV

Office on lines: Use cloud for all office work and use cloud for all repertories